

First Meeting Questionnaire

Ν	lame:			_
С	OOB (m/d/y)			_
Т	elephone #:			_
	mail Address:			_
	Mailing Address:		_	
	3	-		_
				-
1.	What brings you to	Financial Service Group,	Inc.?	
2.	What are your sho	rt (1-5 yrs) and long term ((5+ yrs) goals?	
3.	Where would you	ike to be in five years & wl	hat would you be doing?	

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4.	What obstacles could prevent you from accomplishing your goals?
5.	Tell me about your family (children, siblings, parents).
6.	What types of estate documents do you have (wills, trusts, powers of attorney)?
7.	What types of insurance do you have (home, auto, excess liability, life, long term care, etc.)?



•	What are your major assets and current values (retirement plans, mutual funds, bank accounts, home(s), automobile, etc.)?
	What debt do you currently have (mortgage, credit card, student loans, etc.)?
	Is there anything else you would like us to know about you?